
Jillian T. Jurczyk

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A detail-oriented rate analyst and manager with extensive technical experience evaluating complex financial data for municipal electric, water, wastewater, gas, telecommunications, and solid waste utilities. Robust analytical background and excels in assisting clients in solving cost-of-service and rate design challenges.

PROFESSIONAL EXPERIENCE

Manager – Cost of Service and Rates

Dec 2022 – Current

Senior Analyst – Cost of Service and Rates

Dec 2019 – Dec 2022

Analyst – Cost of Service and Rates

Jun 2013 – Nov 2019

Utility Financial Solutions, LLC ("UFS") – *Holland, Michigan*

- ♦ Extensive experience utilizing client data to build financial projections, forecast utility sales, and develop cost allocations.
- ♦ Prepares and analyzes cost of service studies to determine appropriate allocations of cost between customer classes, including identification of fixed and variable costs, and assigning appropriate cost drivers to utility expenses, such as kWh sales and non-coincident peak.
- ♦ Identifies cross-subsidization between rate classes through cost of service analysis and develops rate design plans to assist in moving utilities toward more equitable rate structures.
- ♦ Proficient at using system and class load data to develop load curves, calculate load factors, and identify system coincidence factors.
- ♦ Experienced in the following work products:
 - o Conducting time of use studies, including identification of on-peak and off-peak time periods, and identifying time-based cost to adequately set rates;
 - o Development of power cost adjustment methodology that allows for proper power cost recovery;
 - o Setting avoided cost rates for distributed generation resources;
 - o Development of sales and expense projections to adequately determine a financial plan and rate track;
 - o Innovating rate designs to meet the financial and social objectives of the utility;
 - o Evaluating rate impacts at various usage levels prior to rate implementation;
- ♦ Technical expertise in conducting long-term econometric forecasts for electric and water load forecasting.
- ♦ Excels at managing project workflow and timelines, including consistent and clear client communication among UFS, client, and other stakeholders, throughout the project, and ensuring complete fulfillment of project deliverables.

Education

Johns Hopkins University – *Baltimore, Maryland*

- ♦ Master of Science, Applied Economics

Grand Valley State University – *Allendale, Michigan*

- ♦ Bachelor of Science, Mathematics
- ♦ Bachelor of Science, Social Studies

Certifications

- ♦ Women in Leadership, *Cornell University*

Professional Affiliations

- ♦ American Public Power Association
- ♦ American Water Works Association
- ♦ Solid Waste Association of North America

Notable Project Experience

- Holland BPW – Services provided since 2008, recent study completed 2016
UFS Team – Mark Beauchamp, Jill Jurczyk, Dawn Lund, Mike Johnson
 - o Electric, Water & Sewer Cost of Service and Rate Design
 - o Long Term Financial projection and rate track
 - o Development of financial targets
 - o Wholesale water rate review
 - o Development of phase in plan for rate structures
 - o Valuation of wastewater treatment plant
 - o Standby Charges for customer owned generation
 - o Pole Attachment Rates
 - o Solar Valuation Study
 - o Development of Power (Fuel) Cost Adjustment
 - o Meetings and training for Board of Directors
- Bay City, MI – Services provided since 2004, currently updating the electric utility study (2025)
UFS Team – Mark Beauchamp, Jill Jurczyk, Dawn Lund, Mike Johnson
 - o Electric, Water & Sewer Cost of Service and Rate Design
 - o Long Term Financial projection and rate track
 - o Development of financial targets
 - o Time of use development
 - o Electric Vehicle charging rate
 - o Wholesale water rate review
 - o Development of phase in plan for rate structures
 - o Pole Attachment Rates
 - o Solar Valuation Study
 - o Development of Power (Fuel) Cost Adjustment
- Groton Connecticut – Services provided since 2016, recent study completed 2025 for water
UFS Team – Mark Beauchamp, Jill Jurczyk, Mike Johnson
 - o Electric, Water & Sewer Cost of Service and Rate Design
 - o Long Term Financial projection and rate track
 - o Development of financial targets
 - o Development of special contract rates for Navy Base, Electric Boat and Pfizer
 - o Development of phase in plan for rate structures
 - o Solar Valuation Study
 - o Revision to Power Cost Adjustment
 - o Meetings and training for Board of Directors

- Norwich Connecticut – Services provided since 2018, recent study completed 2021
UFS Team – Mark Beauchamp, Jill Jurczyk, Mike Johnson, Dan Kasbohm
 - o Electric, Gas, Water & Sewer Cost of Service and Rate Design
 - o Long Term Financial projection and rate track
 - o Development of financial targets
 - o Development of phase in plan for rate structures
 - o Solar Valuation Study
 - o Revision to Power Cost Adjustment
 - o Meetings and training for Board of Directors

- Knoxville, TN – Services provided since 2016, currently engaged to update studies for all utilities
UFS Team – Mark Beauchamp, Jill Jurczyk, Mike Johnson, Chris Lund
 - o Electric, Water, Sewer & Gas Cost of Service and Rate Design
 - o Long Term Financial projection and rate track
 - o Wholesale water and wastewater rate development
 - o Time of use rates for residential and all customer classes
 - o Assisted in implementation of a Residential Time of Use Program
 - o Development of financial targets
 - o Development of phase in plan for rate structures
 - o Solar Valuation Study

- ElectriCities – Servicing 21 ElectriCities utilities in North Carolina since 2015
UFS Team – Mark Beauchamp, Mike Johnson, Jillian Jurczyk, Dawn Lund
 - o Electric Cost of Service
 - o Rate roadmap plans
 - o Avoided cost value of solar
 - o Financial Projection
 - o Coincident Peak Demand Rates for several large customers

- Arkansas Utilities - Bentonville AK, North Little Rock, Hope, Benton – recent study completed 2025
UFS Team – Mark Beauchamp, Mike Johnson, Jill Jurczyk
 - o Electric Cost of Service
 - o Time of Use rate development
 - o Rate Design structure plans
 - o Large Customer Special Contracts Considerations
 - o Solar Avoided Cost Study – Residential and Commercial
 - Short Run Marginal Cost
 - Long Run Marginal Cost