

David Ford
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Education

University of Vermont - Class of 2012

College of Arts and Sciences

Bachelor of Arts in Political Science and American History, Minor in Speech

Cumulative GPA: 3.35

Masconomet Regional High School- Graduated 2008

-National Honor Society

Experience

Centerline Communications LLC

Raynham, MA / West Bridgewater, MA

Site Acquisition Manager (January 2014 – Present)

- Overseeing the build out of a local carrier's new network of 30+ proposed raw land sites
- Overseeing the build out of a local carrier's modification of hundreds of existing tower, tank & rooftop sites
- Overseeing the build out of a local carrier's new network of hundreds of small cell utility pole sites
- Responsible for all stages of project management including site selection, leasing, zoning, permitting and construction handoff.
- Prepare and submit zoning briefs and memorandums for state level zoning approvals.

Site Acquisition and Zoning Specialist (Dec 2011-Present)

- Responsible for all stages of site identification and lease negotiation with private Landlords and MLA Partners
- Responsible for completing zoning analysis for co-locations and new tower sites.
- Prepare and submit zoning briefs and memorandums for local zoning approvals.
- Present all aspects of the application at zoning hearings.
- File for Municipal building permits.
- Analyze existing lease entitlements to determine site action plans on site modifications.
- Negotiate with landlords to acquire consents and amendments on modifications to existing sites.

UVM Conference and Event Services

Burlington, VT

Office Assistant/Event Coordinator (2009-2012)

-schedule events, reception duties, Microsoft Outlook, contact clients, organize event times

Field Temp/Event Setup (2010-2012)

-event setup, on site contact, guest check in, event management

Proforma inMotion-Brand Marketing

Byfield, MA - Customer Service (2011-2012)

-contact clients and vendors, process orders and invoices, organize front office operations

Fleming Museum

Burlington, VT - Office Assistant (2008-2009)

-data entry, Microsoft Excel, mailing lists, processed museum memberships, Microsoft Outlook

Ipswich Museum

Ipswich, MA - Greeter and Tour Guide (2011-2012)

-assist daily museum operations, greet arriving guests, give tours of 17th and 18th century houses

Vector Marketing

Danvers, MA - Sales Associate (2007-2008)

-contact clients, set up meetings, conduct meetings, close deals, process invoices