

Assumptions Set A

	Year			
	<u>1</u>	<u>2</u>	<u>3</u>	
Monthly Customers	425			
Monthly Customers		425		
Monthly Customers			425	
Costs				<u>Lifetime NPV</u>
Total Equipment & Installation Costs*	(\$1,480,818)	(\$2,847,504)	(\$4,097,378)	
Software Fees	(\$10,200)	(\$20,400)	(\$30,600)	
RTE Credit	(\$26,187)	(\$53,422)	(\$81,206)	
Total Costs	(\$1,517,206)	(\$2,921,326)	(\$4,209,184)	
Revenues	\$0	\$0	\$0	
Total Battery Value	\$897,139	\$1,806,193	\$2,776,876	
Tier 3 Value	\$206,125	\$206,125	\$206,125	
End of life removal	\$0	\$0	\$0	
Capitalized A&G	\$607,376	\$607,376	\$607,376	
Total Revenue	\$1,710,640	\$2,619,694	\$3,590,377	
Net Present Value	\$193,434	(\$301,632)	(\$618,807)	\$4,007,763

*Includes 6.16% A&G allocation for total equipment costs.

Assumptions Set B

	Year			
	<u>1</u>	<u>2</u>	<u>3</u>	
Monthly Customers	425			
Monthly Customers		425		
Monthly Customers			425	
Costs				<u>Lifetime NPV</u>
Total Equipment & Installation Costs*	(\$1,505,786)	(\$2,895,899)	(\$4,167,189)	
Software Fees	(\$10,200)	(\$20,400)	(\$30,600)	
RTE Credit	(\$25,693)	(\$52,414)	(\$79,669)	
Total Costs	(\$1,541,679)	(\$2,968,713)	(\$4,277,458)	
Revenues	\$0	\$0	\$0	
Total Battery Value	\$822,530	\$1,653,837	\$2,539,295	
Tier 3 Value	\$206,125	\$206,125	\$206,125	
End of life removal	\$0	\$0	\$0	
Capitalized A&G	\$617,848	\$617,848	\$617,848	
Total Revenue	\$1,646,503	\$2,477,810	\$3,363,268	
Net Present Value	\$104,824	(\$490,903)	(\$914,190)	\$670,014

*Includes 6.16% A&G allocation for total equipment costs.