

Company's Proposed Cost Savings Split

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	10 Year Total	
Total Savings By Year (per Exhibit Pet.-DDB-2)	\$ 6,458,585	\$ 13,679,113	\$ 17,346,154	\$ 21,081,504	\$ 23,962,618	\$ 26,025,240	\$ 27,941,856	\$ 28,999,509	\$ 29,928,394	\$ 30,977,086	\$ 226,400,000	
Discounted at 8%	\$ 6,214,777	\$ 12,187,715	\$ 14,310,138	\$ 16,103,432	\$ 16,948,348	\$ 17,043,708	\$ 16,943,411	\$ 16,282,177	\$ 15,558,993	\$ 14,911,279	\$ 146,503,978	
NPV of first 6 yrs	\$ 82,808,118											
Customer Share	10%	10%	20%	20%	33%	33%	100%	100%	100%	100%		
Allocated Savings	\$ 645,859	\$ 1,367,911	\$ 3,469,231	\$ 4,216,301	\$ 7,907,664	\$ 8,588,329	\$ 27,941,856	\$ 28,999,509	\$ 29,928,394	\$ 30,977,086	\$ 144,042,140	(63.6%)
Discounted at 8%	\$ 621,478	\$ 1,218,772	\$ 2,862,028	\$ 3,220,686	\$ 5,592,955	\$ 5,624,424	\$ 16,943,411	\$ 16,282,177	\$ 15,558,993	\$ 14,911,279	\$ 82,836,201	(56.5%)
NPV of first 6 yrs	\$ 19,140,342 (23.1%)											
Company Share	90%	90%	80%	80%	67%	67%	0%	0%	0%	0%		
Allocated Savings	\$ 5,812,727	\$ 12,311,202	\$ 13,876,923	\$ 16,865,204	\$ 16,054,954	\$ 17,436,911	\$ -	\$ -	\$ -	\$ -	\$ 82,357,920	(36.4%)
Discounted at 8%	\$ 5,593,299	\$ 10,968,944	\$ 11,448,110	\$ 12,882,746	\$ 11,355,393	\$ 11,419,284	\$ -	\$ -	\$ -	\$ -	\$ 63,667,776	(43.5%)
NPV of first 6 yrs	\$ 63,667,776 (76.9%)											

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Total Savings By Year (per Exhibit Pet.-DDB-2)	\$ 6,458,585	\$ 13,679,113	\$ 17,346,154	\$ 21,081,504	\$ 23,962,618	\$ 26,025,240	\$ 27,941,856	\$ 28,999,509	\$ 29,928,394	\$ 30,977,086	\$ 226,400,000	
Discounted at 5%	\$ 6,302,934	\$ 12,713,759	\$ 15,354,298	\$ 17,772,113	\$ 19,238,997	\$ 19,900,024	\$ 20,348,144	\$ 20,112,724	\$ 19,768,530	\$ 19,486,876	\$ 170,998,398	
NPV of first 6 yrs	\$ 91,282,124											
Customer Share	10%	10%	20%	20%	33%	33%	100%	100%	100%	100%		
Allocated Savings	\$ 645,859	\$ 1,367,911	\$ 3,469,231	\$ 4,216,301	\$ 7,907,664	\$ 8,588,329	\$ 27,941,856	\$ 28,999,509	\$ 29,928,394	\$ 30,977,086	\$ 144,042,140	(63.6%)
Discounted at 5%	\$ 630,293	\$ 1,271,376	\$ 3,070,860	\$ 3,554,423	\$ 6,348,869	\$ 6,567,008	\$ 20,348,144	\$ 20,112,724	\$ 19,768,530	\$ 19,486,876	\$ 101,159,102	(59.2%)
NPV of first 6 yrs	\$ 21,442,828 (23.5%)											
Company Share	90%	90%	80%	80%	67%	67%	0%	0%	0%	0%		
Allocated Savings	\$ 5,812,727	\$ 12,311,202	\$ 13,876,923	\$ 16,865,204	\$ 16,054,954	\$ 17,436,911	\$ -	\$ -	\$ -	\$ -	\$ 82,357,920	(36.4%)
Discounted at 5%	\$ 5,672,640	\$ 11,442,383	\$ 12,283,438	\$ 14,217,690	\$ 12,890,128	\$ 13,333,016	\$ -	\$ -	\$ -	\$ -	\$ 69,839,296	(40.8%)
NPV of first 6 yrs	\$ 69,839,296 (76.5%)											