

Vermont Gas Systems, Inc. Rutland Regional Medical Center Geothermal Project	
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**A. Identification of Document or Information.**

- **Confidential Attachment 1:** VGS’s Geothermal Energy Services Agreement with Rutland Regional Medical Center (“RRMC”)
- **Confidential Attachment 2:** VGS financial modeling regarding RRMC Agreement

**B. Degree of Confidential Information.**

This material has not been made public, as set forth below.

The pricing information contained in the above Confidential Attachments are highly sensitive in connection with VGS’s geothermal program pilot. The public disclosure of this pricing information could be unfair and detrimental to VGS’s business and its customers’ interests because competitors and developers pursuing geothermal or other alternative heating services could use the information created and developed by VGS to adversely affect the competitiveness of future similar projects. Public disclosure would permit competitors to take advantage of VGS’s proprietary pricing modeling to undermine VGS and its customers as VGS negotiates future similar contracts.

**C. Confidentiality Factors.**

**i. Extent Information Known Outside Company**

This confidential information is known only by the parties to the contract between VGS and RRMC, VGS’s contractors, and the authorized recipients under confidentiality agreements.

**ii. Extent Information Known by Employees and Independent Contractors**

This confidential information is known only to VGS, RRMC, VGS’s contractors, and their personnel, consultants, and legal advisors on a need-to-know basis.

**iii. Measures Taken to Guard Security**

This information is maintained by VGS and its partners in limited access computer files and in secure files.

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**iv. Value of Information to Company and Competitors**

The information is competitively sensitive and contains information, the disclosure of which would impact VGS's bargaining position in future innovation project matters.

**v. Amount of Money or Effort to Develop Information**

This information was developed by VGS at its own time and expense, based on its familiarity, experience, training, and expertise in the industry. That work, as well as the value of the underlying contract and model, are at risk in the event of disclosure of the confidential information.

**vi. Cost/Difficulty in Acquiring/Duplicating Information**

See C.v.

**vii. Harm of Disclosure**

See B and C.iv.

**D. Time Period**

The information should be kept confidential for five years after termination of the contract with RRMC.

**E. Partial Disclosure or Redaction**

VGS has prepared redacted versions of the contract and model at issue for partial disclosure to the public.

**F. Other Factors**

None.