

Estimate of Revenues and Costs – Rule 2.401(c)

Per Energy Storage System with Grid Charging Disabled:

Costs:

Battery Incentives ¹	\$ 750
Software Fees	\$ 350
A&G	\$ 49
Total Costs:	\$ 1,149

Revenues:²

FCM Value	\$ 196
RNS Value	\$ 775
Communication Fees	\$ 350
Total Revenues:	\$ 1,321
Net Value per System:	\$ 172

Three Year Estimate Assuming 225 kW ³Annual Enrollment Limit:

	Year	1	2	3	NPV
Revenues					
FCM		\$0	\$3,288	\$8,648	\$133,396
RNS		\$19,381	\$43,170	\$68,241	\$510,796
Communication Fee		\$1,428	\$2,856	\$4,284	\$27,491
Total Revenue		\$20,809	\$49,314	\$81,172	\$671,683
Costs					
Incentive (3 Hour)		(\$147,488)	(\$147,488)	(\$147,488)	(\$394,090)
Incentive (4 Hour)		(\$8,888)	(\$8,888)	(\$8,888)	(\$23,748)
A&G		(\$11,838)	(\$11,838)	(\$11,838)	(\$31,630)
Software Fees		(\$1,428)	(\$2,856)	(\$4,284)	(\$27,491)
Total Costs		(\$169,641)	(\$171,069)	(\$172,497)	(\$476,959)
NET Benefit		(\$148,984)	(\$121,880)	(\$91,418)	\$194,924

¹ Data includes 1kW of energy with an assumed incentive of \$750.

² Costs/Revenues shown on NPV basis. Due to incentives and A&G only being allocated in year 1, these two values are not on an NPV basis.

³ The program will be open to 5MW annually between both BYOD tariffs, however based on actual tariff enrollment and average customer chosen capacity, GMP is estimating approximately one half megawatt of the total available annual capacity will be enrolled each year. Of the one half megawatt, GMP expects approximately 45% to be enrolled with grid charging disabled.