

**Estimate of Revenues and Costs – BYOD Tariff – Rule 2.401(c)**

**Per Energy Storage System:<sup>1</sup>**

Costs:

Battery Incentives <sup>2</sup>	\$ 950
Software Fees	\$ 350
A&G	\$ 72
<b>Total Costs:</b>	<b>\$ 1,372</b>

Revenues:

FCM Value	\$ 262
RNS Value	\$ 1,038
Communication Fees	\$ 350
<b>Total Revenues:</b>	<b>\$ 1,650</b>
<b>Net Value per System:</b>	<b>\$ 278</b>

**Three Year Estimate Assuming 0.5 MW<sup>3</sup> Annual Enrollment Limit:**

	Year	1	2	3	NPV
<b>Revenues</b>					
FCM		\$0	\$9,699	\$25,509	\$393,498
RNS		\$57,173	\$127,345	\$201,300	\$1,506,774
Communication Fee		\$3,173	\$6,347	\$9,520	\$61,092
<b>Total Revenue</b>		<b>\$60,346</b>	<b>\$143,391</b>	<b>\$236,329</b>	<b>\$1,961,364</b>
<b>Costs</b>					
Incentive (3 Hour)		(\$225,000)	(\$225,000)	(\$225,000)	(\$601,205)
Incentive (4 Hour)		(\$250,000)	(\$250,000)	(\$250,000)	(\$668,006)
A&G		(\$35,958)	(\$35,958)	(\$35,958)	(\$96,079)
Software Fees		(\$3,173)	(\$6,347)	(\$9,520)	(\$61,092)
<b>Total Costs</b>		<b>(\$514,131)</b>	<b>(\$517,304)</b>	<b>(\$520,478)</b>	<b>(\$1,426,382)</b>
<b>NET Benefit</b>		<b>(\$454,251)</b>	<b>(\$374,297)</b>	<b>(\$284,440)</b>	<b>\$535,531</b>

<sup>1</sup> Costs/Revenues shown on NPV basis, except that the incentives and A&G are paid or allocated in year 1 only.

<sup>2</sup> Data includes 1kW of energy with an assumed incentive of \$950.

<sup>3</sup> The program will be open to 5MW annually; based on actual tariff enrollment and average customer chosen capacity, GMP is estimating approximately one half megawatt of the total available annual capacity will be enrolled each year. Full enrollment would yield 10 times the value shown above.