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Vermont Public Utility Commission
112 State Street, Suite 4
Montpelier, Vermont 05602

To whom it may concern,

Over the past ten years I have had the pleasure to serve as the Director of Facilities at two hospitals in Vermont. During this time period I have worked closely with Efficiency Vermont (EVT). The support of the account managers and engineering staff we instrumental in helping one of the hospitals to achieve Energy Star Certification and for the other to improve our Energy Star rating by around 40 points. The financial support that EVT has been able to offer in the form of incentives has made many energy efficiency projects possible that would not have been otherwise. This support has also allowed us to take a more energy efficiency related approach to larger projects knowing that EVT will be able to provide incentives to help with the additional cost.

While financial incentives are extremely valuable for the economics of projects EVT's support goes far beyond. The engineering support that EVT that provides has been pivotal in our energy efficiency programs. EVT helped us develop our Continuous Energy Improvement program and remains an active member of that process, EVT set up and ran a Kaizen (energy treasure hunt) at our facility that helped to identify significant energy savings and EVT is involved in the early stages of design for any project that has significant energy usage implications. EVT has also been able to provide predictive modeling that allows us to identify when we are using more or less energy than is typical so we can act appropriately. The engineering and other consulting services that EVT provides are top notch and of great value to the customers that utilize them. In the future I would like to see more focus on greenhouse gas emissions reduction from EVT. Due to the relatively low cost of natural gas and the comparatively high cost of electricity it has been challenging to make the economics of natural gas reduction project work. This is also where much of our greenhouse gas emissions are coming from and there is a lot of opportunity as we have been focusing on electrical usage reductions primarily. Further, it has been challenging working with different organizations on efficiency measures for different energy sources; most commonly EVT and Vermont Gas Systems (VGS). The levels of service provided

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from these two providers are not consistent and the time spent chasing incentives from two source often on the same project is significant.

In Vermont we are lucky to have efficiency programs and an extraordinary organization implementing them. I hope to see the services and incentives provided by EVT continue and expand over the coming years.

Sincerely,

Tyson B Moulton
Director of Facilities and Support Services
Northwestern Medical Center

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